

Development Planning – HR Partner Training



Agenda

- Woodward's Talent Review Process
- Why Development Planning is Important
- Development Levels
- Development Process
- Best Practices
- Integrating CPI Results and Success Profiles
- > Aquire
- > Apply
- Common Challenges
- Questions
- Addendum Slides

Woodward's **Talent Review Process**

Managing & Recognizing Performance

- Goal Setting
- Assessing Performance
- Performance Conversations
- Compensation Decisions

Learning & Development Support

- Leadership Development Programs
- Functional Learning
- Professional Learning
- Development Planning & Conversations

Identifying
Strategic
Talent and
Talent Pools
for Critical
Roles

- Career
 Conversations
- Talent Reviews
- Identifying potential
- Assessing Readiness

June - March

Facilitate, Launch, and Execute Strategic Talent Development Plans

Intentional
Accelerated
Development
for Strategic
Talent

- Individual Development Plans
- Accelerated Development Programs
- Rotation Programs
- Job/ Stretch Assignments

Build a Talent Pipeline

- Ready Now Talent
- Bench Depth
- Diversity of Talent



Why is Development Planning important?

Improves individual, team, and organizational performance

Leads to business sustainability

Enables and empowers career acceleration

Impacts of a Failed Development Plan

Disillusionment

Disengagement

Confusion



Identified Process (Example)

Development Plan (Enterprise Role)

Development Area (Business Critical Role)

Developing Your Team (Everyone)

Career Conversations (On-Demand Training*)

Complete Career Profile in Workday (Knowledge Article)

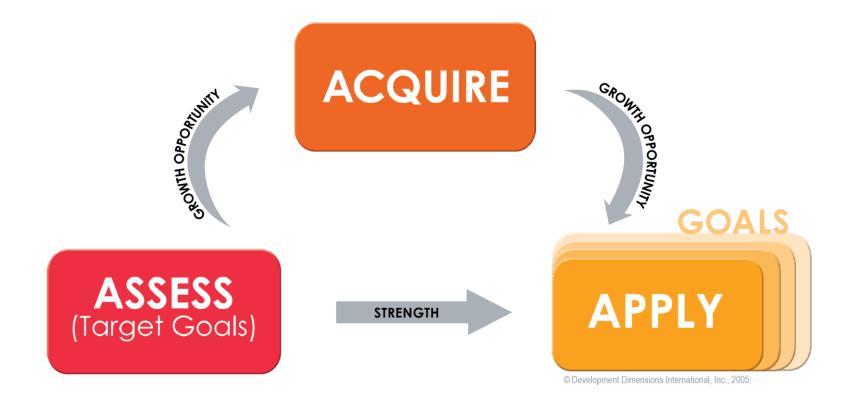
| Assess My Team Potential | My Team Potential Leaders complete required training | | Leaders need training* | |
|------------------------------|--|-------------------------------|----------------------------|--|
| Talent Review Process | Talent Review Process Formal Enterprise 9 Box | | Leader Focused Development | |
| Nominations | Enterprise Roles | Critical Local Business Roles | Team | |
| Development Plan | 3 Focused Development Items | 1 Focused Development Item | Workday Goal | |
| Involvement Level | TD Specialist and HR Partner | HR Partner and TD Specialist | Leader | |
| Duration | June - March | 9 months | Leader Driven | |
| Tracking | Enterprise Roll Up | HR Partner and TD Specialist | Leader | |
| Documentation | Turned into Talent Development | Turned into local HR | Workday Check- In | |



Development Planning Tracking

- Identify business needs
- Use General Development Plan Template
- Follow standard timeline (9 months)
- Record Data using Template:
 - Increase or decrease readiness pre and post development plan
 - Completion rate
 - Roles filled by those identified as successors
- Regular set update cadence with HR/Leader/Member
 - Check-ins via Workday are used to track progress

The Development Process



Provide ongoing support, coaching, and feedback.



Best Practices

S.M.A.R.T. GOALS

The S.M.A.R.T. goal framework brings clarity to priorities and translates goals into measurable actions.



Specific .

Can you describe the outcome?



Measurable

Can you measure the goal?



Attainable

Can you achieve the goal?



Relevant

Is the goal related to your project/job?



Time-bound

Have you set a deadline for your goal?







| Start with a verb | Include a measurement | Include a due date, time | |
|-------------------|-----------------------|--------------------------|--|
| Increase | How much | Phase 1 by end of 2Q | |
| Attain | How many | Third week of 4Q | |
| Create | How much better | As scheduled | |
| Reduce | How much faster | Weekly | |
| Achieve | Costing how much less | March 1 | |



Identify strengths as well as growth areas.

Review **insights** obtained from a variety of sources.

Determine high-payoff development opportunities.

Begin with the application in mind.

Keep it simple: Focus on one strength or one growth area per goal.



CPI Reports and Success Profiles: The CPI Report

This research-validated tool will provide insights into leadership preferences, behaviors, and how others likely experience the person's leadership.

Individual trait results are translated into leadership characteristics.



- > 5 Core Performance Areas of leadership
- > 18 specific Leadership Characteristics
- Compared to a reference group of successful managers and executives
- Identifies areas of strength and development opportunity
- Reveals patterns that may create intention-impact gaps



Success Profiles for Enterprise Roles



PROPRIETARY

Enterprise Role Talent Pools

Product Director **VP Finance** Finance Management (Business Unit) Director Value Stream **VP** General **VP** Operations Director Manager Materials Director **VP** Quality **Planning** Quality Director Advanced Manufacturing

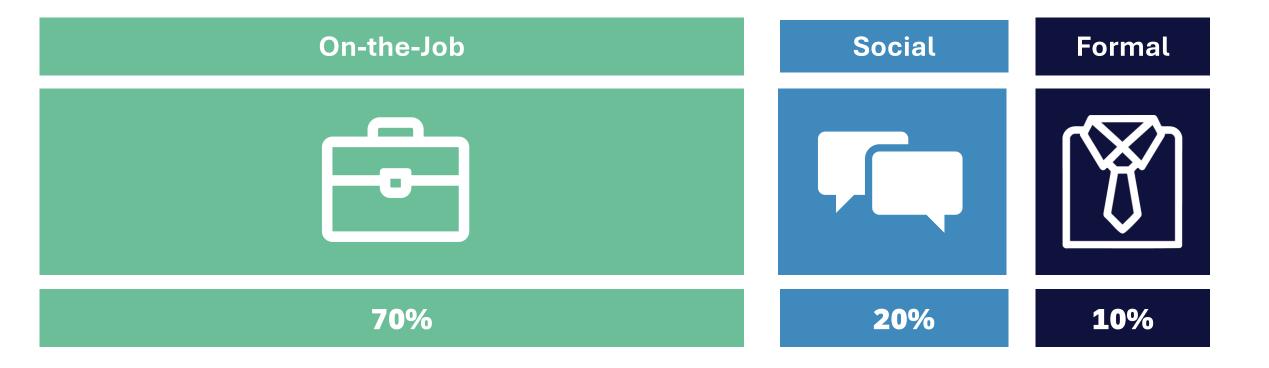
Director



Learning Methods



Development should follow the 70/20/10 model



DEVELOPMENT **PLANNING**

Preferred timeline: 9 months

The Development Plan is centered around three key focus areas, detailed below. Pick one of these key focus areas to create a plan around developing in that area.

PEOPLE SKILLS ENHANCEMENT

· Select a development area identified through a personality or behavioral assessment. Example: Building emotional intelligence, improving communication, or honing conflict resolution skills.

LEADERSHIP COMPETENCY

- · Strengthen skills in leading teams and fostering the growth of others.
- · Focus on effective coaching, delegation, or team-building strategies.

TECHNICAL/ROLE-SPECIFIC EXPERTISE

- Develop a technical skill or job-related competency that directly aligns with your current role or future career aspirations.
- Must be aligned to an on-the-job development experience.

BALANCED DEVELOPMENT FRAMEWORK: THE 70-20-10 APPROACH

- · On-the-Job Learning (70%): Hands-on experience through stretch assignments, special projects, or problem-solving tasks.
- · Social Learning (20%): Gaining insights through mentoring, peer learning, or networking opportunities.
- · Formal Training (10%): Structured learning through workshops, courses, certifications, or e-learning platforms.

EXPECTATIONS FOR SUCCESS

- Regular Check-Ins: Schedule monthly meetings with your leader to discuss progress.
- Goal Alignment in Workday: Document your development objectives as Talent Development Goals within Workday.

Goal Development Job Aid

· Close out Development Plan: Review and update your progress as part of the Mid-Year Performance Evaluation cycle.

This structured and well-rounded approach ensures continuous growth while aligning with both personal and organizational goals.

Development Action Planner Name: Leader Part 1: Development Goal Goal Strength Growth Area Target Completion Date: Group or organizational payoff: Personal payoff: Part 2: The Plan Learning Acquisition Plan How will you acquire the knowledge/skill/experience (e.g., on-the-job learning, coaching/mentoring, action learning, training, reading, etc.)? How will you apply the knowledge/skill/experience in your role? Part 3: Support and Measurement Plan What barriers/challenges do you expect? What support/resources will you need? How will you know you are making progress? (Cont'd on next page)

Development Action Planner

W

| Part 4: The Results | | | | | |
|--|---------------------------------------|--|--|--|--|
| Learning Acquisition Results | · | | | | |
| Did you learn what you set out to learn (knowledge/skill/experience)? Why/Why not? | | | | | |
| | | | | | |
| | | | | | |
| Application Results | | | | | |
| Did you achieve your development goal? Yes No Partially | Completion Date: | | | | |
| , | , , , , , , , , , , , , , , , , , , , | | | | |
| How did you apply what you learned? | | | | | |
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| | | | | | |
| What were the personal and organizational payoffs? | | | | | |
| | | | | | |
| | | | | | |

Part 5: Insights from Your Development Efforts

- · Reflect on some of the following questions and write your comments below:
- · What worked well? What didn't? Why?
- · What was most unexpected, gratifying, or challenging in this development process?
- · As a result of this development experience, what will you do differently in the future?
- · What additional opportunities do you have to apply your new knowledge/skill/experience?
- · What unplanned opportunities did you have to build knowledge/skill/experience? What were the results?

Learning Methods



Formal Learning

- Online training
- Instructor-led sessions
- Self-study
- Reading
- Industry-related seminars or conferences
- Webinars

Social Learning

- Feedback from mentors, leader, and peers
- Ongoing, real-time coaching
- Observation
- Shared experiences
- Job shadowing
- Networking

Learning On-the-Job

- New job assignments
- In-place developmental assignments
- Cross-functional assignments
- Stretch assignments
- Job rotations



Best Practices

Ensure that application is **immediate** and **progressive**.

Agree on **progress** and **outcome** measures.

Anticipate barriers and plan how to overcome them.

Leverage application opportunities with multiple benefits.

Be open to unexpected application opportunities.





Progressive Application



Apply skills on own. Practice with others. Monitor and Measure Progress Practice one-to-one. Meet to discuss what was learned.



Coaching for the Development Planning Conversation

Coach Member on:

- > Sharing their development goals first- establish ownership
- Engaging with leader to align development goals with personal and business objectives
- > Framing goals with S.M.A.R.T. Framework
- Agreeing on progress milestones, target completion, and mesaurable success metrics
- Committing to achieveing the development goal(s)



Common Challenges

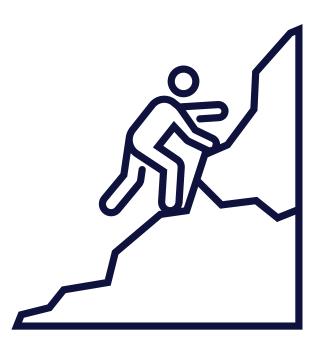
| Misalignment | Low Engagement | Time | Learning Mindset | Unknown | Leader Support |
|---|--|--|---|--|--|
| My Leader and I see my development opportunities differently. | I am bored or feel underutilized in my role. | I don't have time to focus on development. | I like my job, but I want to learn something new. | I have no idea what to focus on for my development. | My Leader is not supportive or doesn't know how to help. |



Member Actions for Success

Keep in mind when assisting Members with their development plans:

- Engage early and often
- Set attainable milestones with high frequency
 - > Eat the elephant one bite at a time
 - > Reward/incentive when a milestone is complete
- > Set a regular cadence of meetings for feedback and coaching
- Document progress
- Stay aligned to the desired end state









MAP Roles and Responsibilities

PARTICIPANT

Attend the in-person launch in Fort Collins, CO from June 24th- 25th

Assessment Debrief + Development Planning Workshop + Sessions with Senior Leaders

- ✓ Gain leader alignment on Development Plan and input into Workday (Goals)
- ✓ Schedule monthly meeting with HR Partner and Leader
- ✓ Complete on-demand learning assignments
- ✓ Present mid-program progress in November to all MAP Participants
- ✓ Present Development Plan Outcomes in March
- ✓ Close out development plan by completing/ updating Goals and Mid-Year Self Evaluation





MAP Roles and Responsibilities

HR Partner

Local HR Partners will attend the in-person launch in Fort Collins, CO from June 24th- 25th

- ✓ Work with Member(s) to develop and present their development plan(s)
- ✓ Attend monthly meeting with Member and Leader
- ✓ Attend Member(s) mid-program progress report out in November
- ✓ Attend Member(s) Development Plan Outcomes brief in March